MICHELLE GREENBERG-KOBRIN
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EXPERIENCE

BENJAMIN N. CARDOZO SCHOOL OF LAW

Clinical Professor of Law *July 2022 - Present*
Associate Clinical Professor of Law *July 2019 - Present*
Assistant Clinic Professor of Law *August 2016 - November 2018*

- Teach and supervise the Filmmakers Legal Clinic (formerly the Indie Film Clinic) which provides legal services in transactional law, intellectual property, and first amendment issues to filmmakers, video journalists, and artists as well as non-profit entities who use visual advocacy to move the social justice needle. The clinic trains the next generation of transactional and innovation lawyers with a social impact mindset in a broad range of practice-ready skills. The clinic has a particular focus on both issues of and clients from traditionally underrepresented communities, works to bring important, otherwise untold stories to light and diversifies the film, video journalism and arts communities through supporting the work of women, indigenous communities, people of color, members of the LGBTIQ+ community and others. The clinic sits at a unique cross-disciplinary space, training students to be wise counselors with a range of skills who can provide clients with a broad analysis that takes into consideration legal issues as well as questions of advocacy, impact and media when providing representation.

- Create, teach, and supervise the Advanced Filmmakers Legal Clinic, which allows students to further develop their skills in transactional, intellectual property and First Amendment law through continued client engagement on more complex legal issues and by providing teaching and trainings for community partners.

- Teach Negotiations, a simulation-based course which introduces students to the theory and practice of negotiation. Topics include the nature of conflict, integrative and distributive bargaining, overcoming barriers to agreement, lawyer-client relationships, listening, communication, persuasion, difficult conversations, theories of conflict resolution and the role of culture, gender, and race in negotiation.

- Teach Intensive Transactional Lawyering, a full-semester course taught as an intensive immersion course. During the course, students negotiate and draft all aspects of a major merger and acquisition deal, with practitioners acting as live clients. The course focuses on a range of transactional skills, including contract drafting, financial statement analysis, client counseling, matter management and negotiation.

- Teach online Corporations course for the Master's Degree in Data Privacy Law for non-lawyers. The course is a version of the basic Corporations course taught in law school, which aims to introduce students to the basic tenets of corporate law. The course utilizes a combination of cases, readings, and experiential exercises.

Founding Director, Center for Visual Advocacy *November 2020 - present*

Founded the Center for Visual Advocacy to serve as the law school's hub for students, academics and practitioners interested in the intersection of law, visual arts, media, and social justice. The CVA hosts legal training for artists, journalists, and advocates, and runs academic lectures and community events such as a film series spotlighting films and related advocacy work.

Director of the Leadership Program and Senior Fellow, Heyman Center for Corporate Governance *August 2016 - present*

- Teach and co-Teach Leadership for Lawyers, an experiential course which focuses on developing students as leaders in the legal and non-profit sectors by teaching negotiation and persuasion skills, counseling tools, collaborative work, financial and accounting concepts, judgement, public speaking, decision making, and advanced conflict resolution skills. Emphasis is placed on in-depth understanding of various business models (including both for-profit and non-profit models), ethics, and equity and justice work intelligence as essential tools of a successful leading lawyer. Students work with clients representing various non-profit and governmental entities.

- Provide leadership training for student leaders, alumni and legal professionals.

- Developed, organized and facilitated a semester-long clinical skills course for clinical professors and students at seven Ukrainian law schools in Fall 2022. In response to urgent requests from international colleagues to provide support as their domestically-focused clinics worked to pivot to provide services to victims of sex trafficking, human rights abuses and war crimes, crafted and provided a seminar-type experiential course. The curriculum was developed in response to needs identified by the clinical legal community in the Ukrainian, from across seven law schools.

Institutional Service

Serve on the Appointments Committee, the Educational Policy Committee (including service on the Anti-Racism Curriculum Development Committee), Academic Standards Committee, Faculty Development Committee, Law and Antisemitism Committee,

University Leadership Curriculum Committee, search committees for various positions, faculty advisor for various journals and student groups.

COLUMBIA LAW SCHOOL

Special Advisor to the Dean and Associate Dean *August 2016 to May 2017*

Dean of Students and Assistant Dean *July 2005 to July 2016*

Responsible for student life, student programming and community building, including intellectual life, academic and other counseling; student organizations, including social justice, identity, political and subject area groups, peer and faculty mentoring programs; school-wide events and programming including orientation and graduation; diversity and inclusion initiatives; student journals; judicial clerkship program and judicial outreach; health, wellness and mindfulness programming; general student life; disciplinary and grievance proceedings; web-based and paper publications; housing; coordination with general counsel on student-related issues; and liaison to University offices.

Develop and implement school-wide community service initiatives; academic skills program; peer-facilitated sexual respect initiative; J.D./M.B.A. programming; leadership training; diversity and inclusion programs; faculty-student intellectual life and professionalism programs.

Serve on various University committees, including leadership around community citizenship, student speech and advancement of women in the university. Involved in hiring, curriculum, and policy, work on various capital improvements projects. Serve on Law School committees including Curriculum, Rules, Journals, J.D./M.B.A., Student Services and Clerkships.

Lecturer-in-Law *January 2007 - present*

- Teach Deals Workshop, a skills-based course which introduces students to dealmaking techniques, from the structuring and negotiating terms of a deal to drafting documents and dealing with clients. Topics focus on the lawyer's role in structuring and implementing business deals to create value, manage business risks, and promote client interests in a complex legal and regulatory environment, while working within the interplay of law, business, strategy, real-world issues and common sense involved in deal making.

- Develop and teach Leadership for Lawyers, a course which focuses on mastering the core competencies required to be a successful leader. Using a combination of readings, simulations, case studies and group presentations, the course seeks to develop students as leaders through developing effective communication,

counseling, collaboration skills, financial and accounting concepts, and advanced negotiation skills. Students work with clients at various non-profits and government identities in advancing their mission.

- Create and developed a program on leadership that worked with alumni and student leaders and the larger legal profession. The program aimed to diversify leadership within the legal profession as well as to increase satisfaction and success among young alumni and worked to develop board leadership among young alumni.

- Teach Negotiations, a simulation-based course which introduces students to the theory and practice of negotiation.

- Organize and facilitate Sexual Assault Reading Group.

- Additional teaching in the areas of transactional lawyering and negotiations at Columbia-affiliated programs in the Netherlands and Brazil.

Adjudicator, Gender-Based Misconduct Hearings *January 2013 – July 2016*

Serve as University adjudicator for the matters that arose pursuant to alleged violations of the University's Gender-Based Misconduct Policy.

Title IX Coordinator *January 2011 – July 2016*

Oversee Title IX related issues at the Law School; serve as liaison to University, worked with faculty to draft the Law School's Gender-Based Misconduct Policy.

TEACHERS COLLEGE, COLUMBIA UNIVERSITY

Adjunct Professor, Klingenstein Center for Independent School Leadership

May 2013 – present

Teach Seminar in Educational Leadership in Master's degree programs. Work with leaders of independent schools across the United States to acquire skills around conflict resolution, managing difference and implementing change in their schools.

REICHMAN UNIVERSITY HARRY RADZYNER SCHOOL OF LAW, Herzilya, Israel
COLLEGE OF MANAGEMENT SCHOOL OF LAW, Rishon LeZion, Israel

Visiting Professor *May 2017 - present*

Teach **Introduction to Transactional Law**, an overview of transactional lawyering theory and skills to law students.

ARNOLD & PORTER, NEW YORK

Corporate Associate *September 1999 - June 2005*

Represent various public and private companies, including technology, biotechnology, and manufacturing companies, as well as various sovereign governments, numerous large international banks, and funds in various public offerings, including initial public offerings and cross-border mergers and acquisition.

Represent public companies in acquisition of both private and private companies. Represent issuers in initial public offerings and offerings of debt instruments. Negotiate and draft related documents, including prospectuses and necessary 1933 Act, 1934 Act and blue sky filings.

Function as outside general counsel for several companies and not-for-profit organizations: responsibilities include regular securities reporting, drafting annual reports, employment, non-compete, confidentiality and other agreements, addressing issues related to tax-exempt status, proxy statements, general corporate governance issues, reviewing contracts and leases and providing counsel on ongoing matters.

Advise financial institutions on Patriot Act compliance, draft best practices anti-money laundering compliance programs for banks, broker-dealers, and hedge funds. Draft fund formation documents for private equity funds.

Advise various sovereign entities on matters related to securities regulation and inclusion in various market indices.

Assist various not-for-profit entities in developing and implementing budgets; plan fundraising programs; plan and develop events, including conferences, networking events and lectures; review marketing materials and websites. Pro bono work included international asylum cases, non-profit corporate governance and issues related to religious-based human rights violations.

Organize and run women's affinity group in New York office, mentor junior lawyers and summer associates.

COMMUNITY AND PROFESSIONAL SERVICE

- Board member and active volunteer of several not-for-profit organizations engaged in various roles including chairperson and committee chair. Responsible for hiring staff, fundraising, board expansion, approving budgets and financial statements, providing legal counsel, creating, planning, and implementing programs, planning conferences and lectures, mentoring and developing written materials.

- Serve on New York State Bar Continuing Legal Education Board.

- Non-profit work including issues related to climate change, unaccompanied immigrant and refugee children in the United States, civic engagement, micro-

enterprise lending in New York, social justice law and advancing women's leadership.

- Founded community-based employment assistance organization: raised funds, hired and supervised executive director, created budget, monitored spending, planned and implemented programs and networking events.

- Ran Clinical Crews Mentoring group for new clinical professors.

- Co-chair the American Association of Law Schools (AALS) Transactional Clinical Committee.

- Serve on the American Association of Law Schools (AALS) Nominating Committee.

SELECTED RECENT PRESENTATIONS

Frequent public speaking engagements and training for various groups on issues that relate to transactional law, intellectual property law, leadership, negotiation skills, film, women and corporate life, work-life balance, lawyers and the profession, sexual assault and the relationship between secular and religious law.

"Legal Empowerment," Latino Film Festival, September 2023

"Reflections on International Collaboration: US-Ukranian Law Clinic Skills Workshop Series," American Association of Law Schools Clinical Conference, April 2023

"Navigating Difficult Conversations for Leaders," New Jersey Association of Independent Schools, May 2023

"Reading Contracts," NYU Production Lab, March 2023

"Owning Your Work," Miranda Family Foundation Fellows, February 2023

"Women and Negotiation," ACG Women of Leadership Series – Women and Negotiation, January 2023

"Know your [Copy]rights," Sundance Film Festival, January 2023

"IP Law 101," New York State Multicultural Creativity Summit, October 2022

"Music Licensing: What You Need to Know," Black TV and Film Collective, July 2022

"Negotiating Your Way to Success: Legal Issues," Miranda Family Foundation Fellows Summit, May 2022

"Financing Your Film," Sundance Producers and Documentary Filmmakers Programs, April 2022

"Reading and Navigating Creative Contracts," NYU Production Labs, April 2022

"Copyright Law: Everything You Need to Know but Were Afraid to Ask," Bronx Filmmakers Collective, March 2022

"Addressing the Intellectual Property Issues in Creative Projects," New York State Multicultural Creativity Summit, January 2022

"Getting Started and Funding the Project: Entity Formation, Financing Your Film and Fiscal Sponsorship," Ghetto Film School, November 2021

"Navigating Identity and Retaining Control," Sundance Producers Summit, July 2021

"The Silver Lining: Expanding Covid Codes of Conduct to Create Equitable Workplaces," Pano, May 2021

"Reading and Negotiating Talent Agreements," Miranda Family Fellows, March 2021

"Fair Use and Indie Filmmaking," Big Sky Film Festival, February 2021

"Miranda Foundation Fellows: Understanding the Business," Virtual Summit, Miranda Family Foundation, January 2021

"Navigating Legal Issues in a Virtual World," Sundance Institute, December 2020

"Filmmaking in 2020: Pandemic and Political," New York State Multicultural Creativity Summit, November 2020

"I Can't Film: Using Archival Footage in the Pandemic," NYU Production Labs, October 2020

"Successful Negotiations," Women's Reinstitute: Supporting Women in Education, June 2020

"Planning for your Success," "Legal and Business Issues," Tribeca Film Network, April 2020

"Music, Footage and Copyright Protections," Big Sky Film Festival, February 2020

"International Coproduction Agreements," New Fund for Film and Television, Palestinian/Israeli Women's Documentary Project, December 2019

"Empowering Yourself: Distribution and E&O Insurance," New York City Women Filmmakers, November 2019

"Accessing Legal Resources for Producers," The New School, October 2019

"Leadership and Lawyers: Rubrics for Judgement and Decision-making," Cardozo Law School, September 2019

"Independent Film and the Law," Tribeca Film Festival, April 2019

"Collaboration in Giving," Gates Foundation Giving Circle Infrastructure Project Convening, April 2019

"Getting Eyeballs on Your Work," Native Filmmaking Project, Big Sky Film Festival, February 2019

"Building an Atmosphere of Civil Discourse across Difference," Heads of School Leadership Program, Teachers College, January 2019

"Navigating Investors and Financing," New York University Production Labs/Tisch School of the Arts, November 2018

"International Copyright Issues for Human Rights Video Journalists and Documentary Filmmakers," Docs by the Sea International Conference for Human Rights filmmakers, Indonesia, August 2018

"Excuse Me: Teaching Interrupting Bias as a Lawyering Skill," Conference on Clinical Legal Education, May 2018

"From Entity Formation to Distribution: Know Your Rights," Tribeca Film Institute, April 2018

"Diversifying Board Leadership," Akin Gump Strauss Hauer & Feld, LLP, March 2018

"Successful Negotiations: Navigating Conflict, Collaboration and Difficult Conversations," National Association of Independent Schools, March 2018

"Women and Leadership in the Law," Gathering of Women Law School Deans, October 2017

"Legal and Business Issues in Filmmaking," NYU Abu Dhabi, September 2017

"The Current and Future of Entertainment and Media Law," Universal Music Group, March 2017

"Legal Pitfalls in the Making of Independent Films," Women Make Movies, March 2017

"The Board of the Future: Can Boards and Activist Investors Align on Matters of Board Composition, Diversity, Talent and Leadership," Conference on Shareholder Activism, January 2017

"Sexual Assault on College Campus," Various, November 2016- present.

PUBLICATIONS AND WORKS IN PROGRESS

- AI and Creatives: Law and Ethics and a Path Forward (Work in Progress)
- Greenberg-Kobrin, Michelle; Tsypiashchuck, Maria; Felstiner, Susan; Finger, Davida; Empowering Ukraine's First Legal Responders: Ukranian-US Collaboration and Clinics International Journal of Clinical Legal Education, Vol. 31, Issue 2 (2024)
- Transactional Lawyers as Social Justice Leaders: Examining the Role of Transactional Clinics (Work in Progress)
- Religious Tribunals and Secular Courts: Navigating Power and Powerlessness, 41 Pepperdine Law Review 997 (2014).

EDUCATION

Columbia Law School, Columbia University, New York *J.D. May 1999*
Harlan Fiske Stone Scholar
Articles Editor, Columbia Journal of Law and Social Problems
Best Oral Argument, Moot Court Competition

Columbia College, Columbia University, New York *B.A. January 1996*
Honors Thesis, History
Dean's List: All Semesters

Bar Admission *January 2000*
First Department, New York