

Academic Appointments:

Cardozo School of Law (New York, NY)

Visiting Assistant Professor and Director of the Heyman Center, July 2022 – current

- Courses: Professional Responsibility (Spring 2023), Technology Transactions seminar (Spring 2023)

Education:

UCLA School of Law: *Juris Doctor*, May 2012

- Senior Articles Editor, Entertainment Law Review

New York University: *Bachelor of Music, Music Business - cum laude*, May 2007

- Academic Excellence Award, Music Business Department, 2007

Publications:

Books

- Landy, Rachel. *Beyond the Work Product: A Guide to Relationship-Driven Transactional Lawyering*. American Bar Association (Solo, Small Firm and General Practice Division), 2021

Academic Articles

- McKinney, Scott, Landy, Rachel, Wilka, Rachel. “Smart Contracts, Blockchain, and the Next Frontier of Transactional Law.” *Washington Journal of Law, Technology & Arts*, vol. 13, issue 3, 2018, pp. 313-348
- Wilka, Rachel, Landy, Rachel, McKinney, Scott. “How Machines Learn: Where do Companies Get Data for Machine Learning and What Licenses do They Need?” *Washington Journal of Law, Technology & Arts*, vol. 13, issue 3, 2018, pp. 217-245
- Landy, Rachel. “Copyright Cartels or Legitimate Joint Ventures? What the MusicNet and Pressplay Litigation Means for the Entertainment Industry’s New Distribution Models.” *UCLA Entertainment Law Review*, vol. 19, issue 2, 2012, pp. 371-405

Online

- Berg, Jarret and Landy, Rachel. “Quickly end NY’s suppressive ballot policy.” *Times Union*, April 10, 2022 (<https://www.timesunion.com/opinion/article/Quickly-end-NY-s-suppressive-ballot-policy-17069924.php?IPID=Times-Union-opinion-centerpiece>) (also in April 10, 2022 print edition)
- Berg, Jarret and Landy, Rachel. “State Lawmakers Must Step in to Remedy Supreme Court Voting Rights Blunder.” *Democracy Docket*, Nov. 3, 2021 (<https://www.democracydocket.com/news/state-lawmakers-must-step-in-to-remedy-supreme-court-voting-rights-blunder/>)
- Berg, Jarret and Landy, Rachel. “Una manera de garantizar los derechos de voto” [“A way to guarantee voting rights”]. *El Diario*, June 8, 2021 (<https://eldiariiony.com/2021/06/08/una-manera-de-garantizar-los-derechos-de-voto/>)
- Berg, Jarret and Landy, Rachel. “A small change to save thousands of votes.” *New York Daily News*, May 25, 2021 (<https://www.nydailynews.com/opinion/ny-oped-a->

small-change-to-save-thousands-of-votes-20210525-lmh22bd5bjahdajdokkonkfbry-story.html)

- Landy, Rachel and Berg, Jarret. “Impact of New York’s ‘Wrong Church’ Ballot Disqualification Rule in the 2020 General Election.” *VoteEarlyNY*, May 20, 2021 (accessible at www.voteearlyny.org/reports) (cited in Complaint at 14-15, DCCC v. Kosinski, et. al., (S.D.N.Y. 2022) (No. 1:22-cv-01029)
- Landy, Rachel. “Let locked-up people vote: Prisoners are still citizens and should be able to exert their civic rights.” *New York Daily News*, Dec. 9, 2019 (<https://www.nydailynews.com/opinion/ny-oped-let-locked-up-people-vote-20191209-h75sdz7aavb4bosv4xyo6mowe-story.html>)
- Landy, Rachel. “Software Components of Digital Health Innovations Raise Unique Questions for Standard University Technology Licenses.” *Wilson Sonsini Goodrich & Rosati’s Digital Health Report*, Spring/Summer 2018 (<https://www.wsgr.com/publications/PDFSearch/digital-health-report/Spring-Summer18/digital-health-report.htm#3>)
- Landy, Rachel, Halbleib, Jennifer. “Wearables and Warranties,” *Wilson Sonsini Goodrich & Rosati’s Digital Health Report*, Fall 2017 (<https://www.wsgr.com/publications/PDFSearch/digital-health-report/Fall17/digital-health-report.htm#4>)

Professional Experience:

Google LLC (New York, NY)

Manager, Government Affairs and Public Policy (Business Public Policy) – YouTube, April 2020 – June 2022

- Managed YouTube’s response to legislative proposals globally affecting the licensing and availability of music on the platform, including those related to copyright, tax, competition, and broadcast policy
- Drafted submissions and statutory language for policymakers in connection with proposed laws or government inquiries
- Represented Google as Director and Vice-Chair of the Board of the Digital Media Association (DiMA)
- Counseled internal teams on public policy implications of product and business decisions
- Met with government officials to discuss proposed legislative and regulatory frameworks affecting YouTube’s business

Cooley LLP (New York, NY)

Senior Associate, Technology Transactions, November 2018 – August 2019 (joined with Wilson Sonsini cohort)

- As lead technology transactions associate, advised on and negotiated commercial and intellectual property matters in mergers, acquisitions, and venture financings (e.g., representations and warranties, special indemnities, disclosure obligations, interim covenants, and closing conditions)
- Led drafting and negotiation of numerous agreements, including consulting agreements, master services agreements, software-as-a-service agreements, and manufacturing agreements

- As outside general counsel, counseled companies on legal issues related to developing and commercializing technology, such as the enforceability of click-through agreements and statutory regimes governing consumer warranties
- Reviewed product and marketing proposals for legal issues and compliance with applicable laws and regulations

Wilson Sonsini Goodrich & Rosati (New York, NY)

Associate, Technology Transactions, February 2016 – November 2018; September 2012 – July 2015

Summer Associate, June 2011 – August 2011

- Drafted and negotiated commercial contracts relating to developing and distributing clients' products and services, including software and software-as-a-service license agreements, non-disclosure agreements, content license agreements, vendor agreements, and consumer warranties
- Counseled clients directly on applicable regulatory and legislative frameworks, including those governing consumer warranties, enforceability of warranty and damages disclaimers under state law, safe harbors from copyright liability, auto-renewal provisions, statutory licensing, and online dating services
- Advised on and negotiated commercial contract and intellectual property representations, warranties, and indemnities in mergers, acquisitions, and venture financings of all sizes
- Authored and co-authored client-facing publications and scholarly articles relating to digital health, blockchain, and machine learning
- As *pro bono* counsel, advised on and litigated cases relating to asylum, parental custody, paternity, eviction, and divorce, and received firm *pro bono* service award in 2014, 2015, 2017, and 2018

Additional Teaching Experience:

- **Cardozo School of Law:** *Adjunct Professor, Technology Transactions*, Spring 2022
- **Cardozo School of Law:** *Adjunct Professor, Contract Drafting*, Spring 2018, Fall 2018, Spring 2020, Spring 2021, Fall 2021
- **Cornell Tech LLM in Law, Technology, and Entrepreneurship:** *Guest Lecturer, Technology Transactions*, Fall 2016, Fall 2017, Fall 2018

Court and Bar Admissions:

- State Bar of New York
- Second Circuit Court of Appeals
- Southern District of New York