

**ANDREA KUPFER SCHNEIDER**

Cardozo School of Law  
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New York, NY 10003  
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**EDUCATION**

Harvard Law School  
**J.D., *cum laude***, June 1992

Academy of European Law, European University Institute, Florence, Italy  
**Diploma in European Law**, July 1993 (first U.S. recipient)

Princeton University, School for International Affairs and Public Policy  
**A.B., *cum laude***, June 1988

**ACADEMIC APPOINTMENTS**

Cardozo School of Law  
Professor of Law, July 2022-present  
Director, Kukin Program for Conflict Resolution, July 2022-present  
(Courses included Dispute Resolution, Negotiation, Ethics, International Conflict Resolution, Gender Equity & the Law, Alternative Criminal Processes, and Restorative Justice)

Marquette University  
Director, Institute for Women's Leadership, August 2019-June 2022

Marquette University Law School  
Director, Dispute Resolution Program, August 2007-June 2022  
Professor of Law, August 2004-June 2022  
Associate Professor of Law, August 2001-July 2004  
Assistant Professor of Law, August 1996-July 2001

Haifa University, Haifa, Israel  
Fulbright Specialist, International Conflict Resolution Seminar, December 2018-January 2019

Harvard Law School  
Visitor, Program on Negotiation, February 2018

Bar Ilan University, Tel Aviv, Israel  
Visitor, Mediation Advocacy Seminar, January 2013 & 2014, December 2014

*Andrea Kupfer Schneider –  
Curriculum Vitae*

University of Nevada-Las Vegas Boyd School of Law  
Visitor, International Dispute Resolution Workshop, May 2007

*Andrea Kupfer Schneider –  
Curriculum Vitae*

George Washington University, Elliott School of International Affairs, Washington, D.C.  
Visiting Assistant Professor of Political Science and International Affairs, August 1995-June 1996

Halki Seminar on Balkan Conflict and Cooperation, Halki, Greece  
Visitor, Hellenic Foundation for European and Foreign Policy, International Conflict Resolution  
Workshop, September 1994

European University Institute, Academy of European Law, Florence, Italy  
Visitor, International Conflict Resolution Workshop, July 1993

Stanford Law School  
Lecturer on Law, September 1992-June 1993

Harvard Law School, Cambridge  
Teaching Fellow, Program on Instruction for Lawyers, Negotiation Workshop summer sessions,  
1991-1993

## **PUBLICATIONS**

### ***Books:***

DISCUSSIONS IN DISPUTE RESOLUTION (VOLUME II): THE COMING OF AGE (2000-2009)  
(edited with Art Hinshaw and Sarah Cole) (Oxford University Press, forthcoming 2025)

INTERNATIONAL CONFLICT RESOLUTION (with Carrie Menkel-Meadow) (Carolina  
Academic Press, forthcoming 2024)

DISCUSSIONS IN DISPUTE RESOLUTION: THE FOUNDATIONAL ARTICLES (edited with Art  
Hinshaw and Sarah Cole) (Oxford University Press, 2021) (2021 winner of the  
International Institute for Conflict Prevention & Resolution (CPR) Outstanding Book in the  
Field of ADR)

NEGOTIATION: PROCESSES FOR PROBLEM SOLVING (with Carrie Menkel-Meadow and Lela  
Love) (Wolters Kluwer, 3<sup>rd</sup> ed. 2020) (2<sup>nd</sup> ed. 2014), (1<sup>st</sup> ed. 2006).

MEDIATION: PRACTICE, POLICY, AND ETHICS (with Carrie Menkel-Meadow and Lela  
Love) (Wolters Kluwer, 3<sup>rd</sup> ed. 2020) (2<sup>nd</sup> ed. 2013) (1<sup>st</sup> ed. 2006).

EXAMPLES & EXPLANATIONS: DISPUTE RESOLUTION (with Michael Moffitt) (Wolters  
Kluwer, 4<sup>th</sup> ed. 2020) (3<sup>rd</sup> ed. 2014) (2<sup>nd</sup> ed. 2011) (1<sup>st</sup> ed. 2009).

NEGOTIATING CRIME: PLEA BARGAINING, PROBLEM SOLVING, AND DISPUTE  
RESOLUTION IN THE CRIMINAL CONTEXT (with Cynthia Alkon) (Carolina Academic Press  
2019)

NEGOTIATION ESSENTIALS FOR LAWYERS (edited with Chris Honeyman) (American Bar Association, 2019).

DISPUTE RESOLUTION: BEYOND THE ADVERSARIAL MODEL (with Carrie Menkel-Meadow, Lela Love, and Michael Moffitt) (Wolters Kluwer, 3<sup>rd</sup> ed. 2018) (2<sup>nd</sup> ed. 2011) (1<sup>st</sup> ed. 2004).

SMART & SAVVY: NEGOTIATING STRATEGIES FOR ACADEMIA (with David Kupfer) (Meadows Communications, 2017).

THE NEGOTIATOR'S DESK REFERENCE (edited with Chris Honeyman) (DRI Press, 2017).

THE NEGOTIATOR'S FIELDBOOK (edited with Christopher Honeyman) (ABA Publishing, 2006) (Honorable Mention in the 2006 Best Book category from the CPR Institute for Dispute Resolution).

CREATING THE MUSÉE D'ORSAY: THE POLITICS OF CULTURE IN FRANCE (25<sup>th</sup> Anniversary Edition, 2023; Penn State Press, 1998).

COPING WITH INTERNATIONAL CONFLICT (with Roger Fisher, Elizabeth Kopelman Borgwardt, and Brian Ganson) (Prentice Hall, 1997).

BEYOND MACHIAVELLI: TOOLS FOR COPING WITH CONFLICT (with Roger Fisher and Elizabeth Kopelman) (Harvard University Press, 1994).

**Book Chapters:**

*Clarifying the Conflict in the FAA's Conflict of Interest Requirements: What and When Must Arbitrators Disclose* (with Brian Farkas) in THE FEDERAL ARBITRATION ACT: SUCCESSES, FAILURES, AND A ROADMAP FOR REFORM (Richard A. Bales & Jill I. Gross, eds.) (Cambridge University Press, forthcoming 2024)

*Counseling about More than the Law* in DISCUSSIONS IN DISPUTE RESOLUTION (edited with Art Hinshaw and Sarah Cole) (Oxford University Press, 2021)

*Bashert: How I Found Dispute Resolution and It Found Me* in PERSONAL HISTORIES IN CONFLICT RESOLUTION (edited by Nancy Welsh and Howard Bellman) (DRI Press, 2020)

*Introduction* (with Chris Honeyman) in THE NEGOTIATOR'S DESK REFERENCE (edited with Chris Honeyman) (DRI Press, 2017).

*Productive Ambition* in THE NEGOTIATOR'S DESK REFERENCE (edited with Chris Honeyman) (DRI Press, 2017).

*Andrea Kupfer Schneider –  
Curriculum Vitae*

*Social Intuition* (with Noam Ebner) in *THE NEGOTIATOR'S DESK REFERENCE* (edited with Chris Honeyman) (DRI Press, 2017).

*The Road to Hell is Paved with Metaphors* (with Howard Gadlin & Chris Honeyman) in *THE NEGOTIATOR'S DESK REFERENCE* (edited with Chris Honeyman) (DRI Press, 2017).

*Choosing Among Modes of Communication* (with Sean McCarthy) in THE NEGOTIATOR'S DESK REFERENCE (edited with Chris Honeyman) (DRI Press, 2017).

*Thinking Ahead* (with James Groton & Chris Honeyman) in THE NEGOTIATOR'S DESK REFERENCE (edited with Chris Honeyman) (DRI Press, 2017).

*Teaching Students to Be Problem-Solvers and Dispute Resolvers* (with Jill Gross and John Lande) in BUILDING ON BEST PRACTICES: TRANSFORMING LEGAL EDUCATION IN A CHANGING WORLD (Deborah Maranville, Lisa Radtke Bliss, Carolyn Wilkes Kaas & Antoinette Sedillo Lopez eds., Lexis, 2015).

*Ethics in Legal Negotiation: A Cross Cultural Perspective* (with Ellen Deason, Dawn Chen & Zhouxh Xiahong) in EDUCATING NEGOTIATORS FOR A CONNECTED WORLD (Christopher Honeyman, James Coben and Andrew Wei-Min Lee eds.) (DRI Press, 2013).

*Babies and Bathwater* (with Howard Gadlin and Ian MacDuff) in EDUCATING NEGOTIATORS FOR A CONNECTED WORLD (Christopher Honeyman, James Coben and Andrew Wei-Min Lee eds.) (DRI Press, 2013).

*Instructors Heed the Who: Designing Negotiation Training with the Learner in Mind* (with Roy J. Lewicki) in VENTURING BEYOND THE CLASSROOM (Christopher Honeyman, James Coben and G. De Palo eds.) (DRI Press, 2009).

*What Travels: Teaching Gender in Cross-Cultural Negotiation Classrooms* (with Sandra Cheldelin and Deborah Kolb) in VENTURING BEYOND THE CLASSROOM (Christopher Honeyman, James Coben and G. De Palo eds.) (DRI Press, 2009).

*If I'd Wanted to Teach About Feelings, I Wouldn't Have Become a Law Professor* (with Melissa Nelken and Jamil Mahuad) in VENTURING BEYOND THE CLASSROOM (Christopher Honeyman, James Coben and G. De Palo eds.) (DRI Press, 2009).

*Negotiating Your Public Identity: Women's Path to the Presidency* (with Catherine H. Tinsley and Sandra I. Cheldelin) in RETHINKING NEGOTIATION TEACHING: INNOVATIONS FOR CONTEXT AND CULTURE (Christopher Honeyman, James Coben and G. De Palo eds.) (DRI Press, 2009).

*You've Got Agreement: Negoti@ing via Email* (with Noam Ebner, Anita Bhappu, Jennifer Brown and Kimberlee Kovach) in RETHINKING NEGOTIATION TEACHING: INNOVATIONS FOR CONTEXT AND CULTURE (Christopher Honeyman, James Coben and G. De Palo eds.) (DRI Press, 2009).

*The Ineffective Family Lawyer* (with Nancy Mills) in INNOVATIONS IN FAMILY LAW PRACTICE (Kelly Brown Olson and Nancy Ver Steegh eds.) (Association of Family and Conciliation Courts, 2008).

*Why don't they listen to us? The Marginalization of Negotiation Wisdom* (with Sanda Kaufman and Christopher Honeyman) in NÉGOCIATION ET TRANSFORMATIONS DU MONDE (Christophe Dupont ed.) (Editions Publibook 2007).

*Introduction: A 'Canon of Negotiation' Begins to Emerge* (with Christopher Honeyman) in THE NEGOTIATOR'S FIELDBOOK (edited with Christopher Honeyman) (ABA Publishing, 2006).

*The Road to Hell is Paved with Metaphors* (with Howard Gadlin and Christopher Honeyman) in THE NEGOTIATOR'S FIELDBOOK (edited with Christopher Honeyman) (ABA Publishing, 2006).

*Reputations in Negotiation* (with Catherine H. Tinsley and Jack J. Cambria) in THE NEGOTIATOR'S FIELDBOOK (edited with Christopher Honeyman) (ABA Publishing, 2006).

*Aspirations* in THE NEGOTIATOR'S FIELDBOOK (edited with Christopher Honeyman) (ABA Publishing, 2006).

*Public and Private International Dispute Resolution* in THE HANDBOOK OF DISPUTE RESOLUTION (Michael L. Moffitt and Robert C. Bordone, Eds.) (Jossey-Bass, 2005).

### **Law Review Articles:**

*Negotiation Theories Engage Hybrid Warfare* (with Nancy Welsh and Sharon Press) 24 CARDOZO J. CONFLICT RES. 543-580 (2023).

*Introduction: Negotiation Strategies for War by Other Means* (with Chris Honeyman) 24 CARDOZO J. CONFLICT RES. 487-494 (2023).

*Carrie Menkel-Meadow: Dispute Resolution in a Feminist Voice* 10 TEXAS A&M LAW REVIEW 151-165 (2022).

*Remote Justice & Domestic Violence: Process Pluralism Lessons from the Pandemic* (with Heather Hlavka, Sameena Mulla, Erin Schubert, and Aleksandra J. Snowden) 52 STETSON LAW REVIEW 231-273 (2022).

*How to Be a Better Plea Bargainer* (with Cynthia Alkon) 66 WASHINGTON UNIVERSITY JOURNAL OF LAW AND POLICY 65-106 (2021).

*Bargaining in the Shadow of Investor-State Mediation: How the Threat of Mediation Will Improve Parties' Conflict Management*, (with Nancy Welsh) 17 UNIVERSITY OF ST. THOMAS LAW JOURNAL 373-401 (2021).

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Curriculum Vitae*

*Bargaining in the Dark: The Need for Transparency and Data in Plea Bargaining*, (with Cynthia Alkon) 22 NEW CRIMINAL LAW REVIEW 434-494 (2019).

*What's Sex Got to do With It: Questioning Research on Gender & Negotiation*, 19 NEVADA LAW JOURNAL 919-954 (2019).

*Negotiating While Female*, 70 SMU LAW REVIEW 695-719 (2017).



*The Definition of Negotiation: A Play in Three Acts*, 2017 (with Noam Ebner, David Matz and John Lande), 2017 JOURNAL OF DISPUTE RESOLUTION 15-28 (2017).

*Should They Listen to Us? Seeking a Negotiation/Conflict Resolution Contribution to Practice in Intractable Conflicts*, (with Sanda Kaufman and Chris Honeyman), 2017 JOURNAL OF DISPUTE RESOLUTION 73-98 (2017).

*A 'Grand' Unified Negotiation Theory...in Context*, (with Adrian Borbely, Noam Ebner, Chris Honeyman and Sanda Kaufman), 2017 JOURNAL OF DISPUTE RESOLUTION 145-158 (2017).

*How Does DSD Help Us Teach About Community Conflict (and How Can Community Conflict Help Illustrate DSD)?* 13 UNIVERSITY OF ST. THOMAS LAW JOURNAL 370-380 (2017).

*The Past and Future Challenges of Negotiation Theory*, (with Roy Lewicki), 31 OHIO STATE JOURNAL ON DISPUTE RESOLUTION 1-17 (2016).

*Using the Theories of Exit, Voice, Loyalty, and Procedural Justice to Reconceptualize Brazil's Rejection of Bilateral Investment Treaties*, (with Nancy Welsh and Kathryn Rimpfel) 45 WASHINGTON UNIVERSITY JOURNAL OF LAW AND POLICY 105-143 (2014).

*Error Correction and Dispute System Design in Investor-State Arbitration* 5 YEARBOOK ON ARBITRATION AND MEDIATION 194-218 (2013). Reprinted in TDM 1 (2014), [www.transnational-dispute-management.com](http://www.transnational-dispute-management.com).

*Pracademics: Making Negotiation Theory Implemented, Interdisciplinary, and International*, 1 INTERNATIONAL JOURNAL OF CONFLICT ENGAGEMENT AND RESOLUTION 188-202 (2013).

*Get on the Plane: Why Understanding the Israeli-Palestinian Conflict is Best Done by Traveling There* (with Katie Lonze), 15 CARDOZO JOURNAL OF CONFLICT RESOLUTION 85-104 (2013).

*Negotiation Barometry: A Dynamic Measure of Conflict Management Style* (with Jennifer Gerarda Brown) 28 OHIO STATE UNIVERSITY JOURNAL OF DISPUTE RESOLUTION 557-580 (2013).

*The Thoughtful Integration of Mediation into Bilateral Investment Treaty Arbitration* (with Nancy Welsh) 18 HARVARD NEGOTIATION LAW REVIEW 71-144 (2013).

*Attorneys and Negotiation Ethics: A Material Misunderstanding?* (with Art Hinshaw and Peter Reilly), 29 NEGOTIATION JOURNAL 265-287 (2013).

*Teaching a New Negotiation Skills Paradigm*, 39 WASHINGTON UNIVERSITY JOURNAL OF LAW & POLICY 13-38 (2012).

*Becoming “Investor-State Mediation”* (with Nancy Welsh) 1 PENN STATE JOURNAL OF LAW AND INTERNATIONAL AFFAIRS 86-96 (2012).

*There’s No Place Like Home: Applying Dispute Systems Design Theory to Create a Foreclosure Mediation System* (with Natalie C. Fleury) 11 NEVADA LAW JOURNAL 368-396 (2011).

*Likeability v. Competence: Why Political Candidates Face It but Lawyers Do Not* (with Catherine H. Tinsley, Sandra Cheldelin and Emily T. Amanatullah) 17 DUKE JOURNAL OF GENDER LAW & POLICY 363-384 (2010).

*The Classroom Can Be All Fun & Games* (with Kathleen Goodrich) 25 OHIO STATE JOURNAL ON DISPUTE RESOLUTION 87-104 (2010).

*Bargaining in the Shadow of (International) Law: What the Normalization of Adjudication in International Governance Regimes Means for Dispute Resolution* 41 NEW YORK UNIVERSITY JOURNAL OF INTERNATIONAL LAW & POLITICS 789-822 (2009).

*Leadership and Lawyering Lesson from the 2008 Election*, (with Catherine H. Tinsley, Sandra Cheldelin and Emily T. Amanatullah) 30 HAMLINE JOURNAL OF PUBLIC LAW & POLICY 581-603 (2009).

*The Intersection of Dispute Systems Design and Transitional Justice* 14 HARVARD NEGOTIATION LAW REVIEW 289-316 (2009).

*Women at the Bargaining Table: Pitfalls and Prospects* (with Catherine H. Tinsley, Sandra I. Cheldelin and Emily T. Amanatullah) NEGOTIATION JOURNAL 233-248 (April 2009).

*Cooperating or Caving In: Are Defense Attorneys Shrewd or Exploited in Plea Bargaining Negotiations* 91 MARQUETTE LAW REVIEW 145-162 (2007).

*The Day After Tomorrow: What Happens Once a Middle East Peace Treaty is Signed?* 6 NEVADA LAW JOURNAL 401-420 (2006).

*What Family Lawyers are Really Doing When They Negotiate* (with Nancy Mills) 44 FAMILY COURT REVIEW 612-622 (2006).

*Not Quite a World without Trials: Why International Dispute Resolution is Increasingly Judicialized* 2006 JOURNAL OF DISPUTE RESOLUTION 119-129 (2006).

*Catching Up With the Major-General: The Need for a “Canon of Negotiation”* (with Christopher Honeyman) 87 MARQUETTE LAW REVIEW 637-648 (2004).

*Aspirations in Negotiation* 87 MARQUETTE LAW REVIEW 675-680 (2004).

*How Can We Teach So It Takes?* (with Christopher Honeyman and Scott Hughes) 20  
CONFLICT RESOLUTION QUARTERLY 429-433 (Spring 2003).

*Having Students Take Responsibility for Their Learning*, (with Julie MacFarlane) 20  
CONFLICT RESOLUTION QUARTERLY 455-463 (Spring 2003).

*Shattering Negotiation Myths: Empirical Evidence On The Effectiveness Of Negotiation Style*, 7 HARVARD NEGOTIATION LAW REVIEW 143-233 (2002).

*Baseball Diplomacy*, 12 MARQUETTE SPORTS LAW REVIEW 473-486 (Fall 2001).

*Unfriendly Actions: The Amicus Brief Battle at the WTO*, 7 WIDENER LAW SYMPOSIUM JOURNAL 87-108 (2001).

*A Pedagogy of Problem-Solving: Learning to Make Choices Among ADR Processes*, 5 HARVARD NEGOTIATION LAW REVIEW 113-135 (2000).

*The Intersection of Therapeutic Jurisprudence, Preventive Law, and Alternative Dispute Resolution*, 5 PSYCHOLOGY, PUBLIC POLICY AND THE LAW 1084-1102 (1999).

*Getting Along: The Evolution of Dispute Resolution Regimes in International Trade Organizations*, 20 MICHIGAN INTERNATIONAL LAW JOURNAL 697-773 (1999).

*Democracy and Dispute Resolution: Individual Rights in International Trade Organizations*, 19 UNIVERSITY OF PENNSYLVANIA JOURNAL OF INTERNATIONAL ECONOMIC LAW 587-638 (1998).

*Effective Responses to Offensive Comments*, 10 NEGOTIATION JOURNAL 107-115 (1994).

### **Other Articles & Publications:**

*Understanding the Domestic Abuse Restraining Order Processes in the Milwaukee County's Courts After Covid-19: When 'Safer-At-Home' is Not Actually Safe* [White paper] (with Heather Hlavka, Sameena Mulla and Erin Schubert) Institute for Women's Leadership, Marquette University (2023) [https://www.marquette.edu/womens-leadership/documents/iwl\\_wsahinas-court-paper2023\\_final-2023-07-24.pdf](https://www.marquette.edu/womens-leadership/documents/iwl_wsahinas-court-paper2023_final-2023-07-24.pdf)

*Law Firm Equity Initiative Report* [White paper] (with Hannah Chin & Abigail Bogli) Institute for Women's Leadership, Marquette University (2022) [https://www.marquette.edu/womens-leadership/documents/lawfirmequityinitiative-report2\\_2022-04-22-revised\\_final.pdf](https://www.marquette.edu/womens-leadership/documents/lawfirmequityinitiative-report2_2022-04-22-revised_final.pdf)

*A Guide to Better Understanding and Supporting Domestic Violence Survivors in Our Workplaces* [White paper] (with Vladyslava Snyder and Jennica Webster) Institute for Women's Leadership, Marquette University (2022) [https://www.marquette.edu/womens-leadership/documents/iwl\\_wsahinas-employ\\_2022-04-26\\_wrefpgs.pdf](https://www.marquette.edu/womens-leadership/documents/iwl_wsahinas-employ_2022-04-26_wrefpgs.pdf)

*Research Handbook on Gender & Negotiation* (book review) 37 NEGOTIATION JOURNAL 529-538 (2021).

*The Impact of the Singapore Convention on the Development of Non-Adjudicative Forms*

*Andrea Kupfer Schneider –  
Curriculum Vitae*

*of International Dispute Resolution*, PROCEEDINGS OF THE 2020 AMERICAN SOCIETY OF  
INTERNATIONAL LAW ANNUAL MEETING 123-126 (2021.)

*Negotiating from the Bully Pulpit: Teaching Trump, Tactics, and Turmoil.* 35  
NEGOTIATION JOURNAL 215-218 (2019).

*Gearing for Battle: Ancient Warrior Wisdom for Negotiation*, (with Vasudha Srinivasan and James Shing Ping Chiu), 2 TAN PAN: THE CHINESE-ENGLISH JOURNAL ON NEGOTIATION 1-9 (2016).

*Career Development Institute with Enhanced Mentoring: A Revisit*, (with David Kupfer, Alan Schatzberg, Leslie Dunn, Tara Moore and Melissa DeRosier) ACADEMIC PSYCHIATRY (June 2015). doi: 10.1007/s40596-015-0362-5.

*Making Peace With Your Enemy: Nelson Mandela and His Contributions to Conflict Resolution*, (with Jean R. Sternlight, Carrie Menkel-Meadow, Robert Mnookin, Richard Goldstone, and Penelope Andrews), 16 NEVADA LAW JOURNAL 281-312 (2015).

*Gender Difference in Dispute Resolution Practice*, (with Gina Viola Brown) 20 DISPUTE RESOLUTION MAGAZINE (Spring 2014).

*Gender Differences in Dispute Resolution Practice: Report on the ABA Section of Dispute Resolution Practice Snapshot Survey* (with Gina Viola Brown) (February 3, 2014). Marquette Law School Legal Studies Paper NO. 14-04. Available at SSRN: <http://ssrn.com/abstract=2390278>. (Reprinted in 42 AKRON LAW REVIEW 975-995 (2015))

*Beyond Theory: Roger Fisher's Lessons on Work and Life*, 29 NEGOTIATION JOURNAL 171-177 (2013).

*Introduction: The Future of Court ADR: Mediation and Beyond Symposium* 95 MARQUETTE LAW REVIEW 799-804 (2012).

*International Media and Conflict Resolution: Making the Connection* MARQUETTE LAW REVIEW 1-6 (2009).

*Introduction: Dispute Resolution in Criminal Law* (with Michael O'Hear) 91 MARQUETTE LAW REVIEW 1-8 (2007).

*The Next Frontier is Anticipation: Thinking Ahead about Conflict* 25 ALTERNATIVES 99-103 (2007) (with Chris Honeyman, Julie MacFarlane, Bernie Mayer & Jeff Seul).

*Introduction: Restorative Justice Symposium* 89 MARQUETTE LAW REVIEW 247-250 (2005).

*Metaphors, Hostage-takers, and Dealing with 'Influential Outsiders': Excerpts from a 'Canon' on Deal-Making* 24 ALTERNATIVES (September 2006).

*Why There's a Need for a 'Canon of Negotiation'* 22 ALTERNATIVES (April 2004).

*In Memoriam Howard B. Eisenberg*, 86 MARQUETTE LAW REVIEW 356-358 (Special Issue 2002).

*Introduction: Which Means to an End Under the Uniform Mediation Act*, 85 MARQUETTE LAW REVIEW 1-7 (2001).

*Perceptions of Effectiveness: An Empirical Study of Negotiation Skills*, 18 ALTERNATIVES (December 2000).

*Perception, Reputation and Reality: An Empirical Study of Negotiation Skills*, 6 DISPUTE RESOLUTION MAGAZINE (Summer 2000).

*Getting to NAFTA: Reviewing Interpreting NAFTA* by Fredrick Mayer, 17 BERKELEY JOURNAL OF INTERNATIONAL LAW 330-344 (1999).

*How to Brainstorm Your Way Out of a Rut* 13 ALTERNATIVES 161 (December 1995).

*Negotiating into 1992: A Case Study on How the European Community Negotiates*, PROGRAM ON NEGOTIATION WORKING PAPER SERIES 92 (1992).

*Finding European Community Competition Law: A Research Guide and Bibliography*, 23 LAW AND POLICY IN INTERNATIONAL BUSINESS 673-707 (1992).

*International Agreements: Treaty on the Final Settlement with Respect to Germany*, 32 HARVARD INTERNATIONAL LAW JOURNAL 227-235 (1991).

## AWARDS

*Community Leadership Award* presented by the National Council of Jewish Women (NCJW) Milwaukee (2021)

*Fulbright Specialist Award* presented by the J. William Fulbright Foreign Scholarship Board (2018-2019)

*Award for Outstanding Scholarly Work* presented by the ABA Section of Dispute Resolution (2017) (annual award to the leading scholar in the field of Dispute Resolution)

*Lawyer of the Year Award* to the Milwaukee Foreclosure Mediation Program, presented by the Milwaukee Bar Association (2010) (Foreclosure Mediation Program created by the Marquette Law School Dispute Resolution Program)

*Top Woman in the Law* presented by the Wisconsin Law Journal (2009).

*Ann Agulnick Young Leadership Award* presented by the Milwaukee Jewish Federation (2002).

*Outstanding Achievement Award*, Special Recognition presented by the American College of Civil Trial Mediators (2001) (given for work creating and running the ABA Law Student Representation in Mediation Competition)

*Danforth Award for Excellence in Teaching* presented by Harvard College (Spring 1992).

### **GRANTS**

*President's Challenge Award*, Sponsored by Marquette University, (August 1, 2020-July 31, 2021) *When Safer-at-Home Isn't Really Safe* Principal Investigator

*Fulbright Specialist Program*, Sponsored by U.S. Department of State. Awarded August 1, 2018.

*Research Career Development Institute for Psychiatry*, Sponsored by National Institutes of Health & University of Pittsburgh, Federal. *Career Development Institute*. (September 6, 2016 – June 30, 2021) and (July 1, 2011 - June 30, 2016)

*3-C Institute for Social Development, Inc.*, Sponsored by National Institutes of Health & University of Pittsburgh, Federal. (August 1, 2014 – July 31, 2016).

### **ACADEMIC PRESENTATIONS**

Presenter, *Against Negotiation*, DEI and Dispute Resolution: Reimagining the Field, UC Law San Francisco CNDR 20<sup>th</sup> Anniversary Conference, November 3, 2023

Keynote Speaker, *Social Intuition and Multimedia Effectiveness*, Mediazioni Fiorentine, University of Florence, October 3, 2023

Presenter, *Gender, Socialization & Negotiation Effectiveness*, Bologna Institute for Policy Research, Johns Hopkins School of Advanced International Studies, October 2, 2023

Keynote Speaker, *The Next Wave of Effective Dispute Resolution: Developing Emotional and Social Intelligence*, Singapore Mediation Lecture 2023, August 31, 2023

Presenter, *Discussions in Dispute Resolution – The Next Generation*, ABA Dispute Resolution Section Conference, Las Vegas, NV, May 8, 2023.

Presenter, *Negotiation Effectiveness*, The Career Development Institute of Psychiatry, National Institutes of Health and University of Pittsburgh, March 26-27, 2023.

Keynote Speaker, *The Conflict in Conflict of Interest Rules for Arbitration*, Philip B. Blank Memorial Lecture on Attorney Ethics at Elisabeth Haub School of Law at Pace University,



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March 1, 2023.

Presenter on Podcast, *On Gender and Negotiation, We Can Find a Way*, February 20, 2023.

Presenter, ACG New York Women of Leadership Soiree Series – *Women in Negotiation*, January 26, 2023.

Presenter, *Gender & Negotiation*, ADR and Diversity Symposium, New York Law School, January 26, 2023.

Presenter, *What's Sex Got to Do With It? Questioning Negotiation Research on Gender*, ACR GNY CUNY Dispute Resolution Center at John Jay College, December 1, 2022.

Presenter on Podcast, *On Gender Differences in Negotiation*, Center for International Negotiation, HHL, December 1, 2022.

Presenter on Podcast, *The Arbitration Conversation*, November 2, 2023.

Presenter, *Checking Out of Conflict*, AALS ADR Works-in-Progress Conference, October 8, 2022.

Presenter, *Social Intuition, Gender and Negotiation*, Burgundy School of Business, Dijon, France, September 16, 2022.

Presenter, *Remote Justice and Domestic Violence*, Stetson Law School, Symposium on Remote Justice, April 1, 2022

Presenter, *Advocating for Amy: Dispute Resolution in a Feminist Voice*, Texas A&M Law School, Symposium in Honor of Carrie Menkel-Meadow, *The Renaissance Woman of Dispute Resolution* March 4, 2022

Panelist, *Is Remote Justice Just?* SEALS Annual Meeting, Amelia Island Florida, July 29, 2021

Panelist, *The Impact of the Singapore Convention on International Investment Conflict Management Strategies*, ASIL Annual Meeting (virtual), June 2020

Panelist, *International Investment and Mediation*, St Thomas School of Law, Innovative Strategies for Conflict Management Conference, Minneapolis, MN, February 25, 2020

Panelist, *Criminal-Side ADR: Problems and Possibilities*, ABA Section of Dispute Resolution 21<sup>st</sup> Annual Spring Conference, Minneapolis, MN, April 11, 2019.

Presenter, *Call Me Maybe?* AALS ADR 12th Annual Works-in-Progress Conference, University of Maryland School of Law, Baltimore, MD, October 5, 2018.

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Panelist, *Is It Time for an International Negotiation Initiative?* 31<sup>st</sup> Annual Conference of the International Association for Conflict Management—IACM Conference, Philadelphia, PA, July 8-11, 2018.

Presenter, *Take it Like a Man!* University of Wisconsin-Madison Law School, Madison, WI, April 18, 2018.

Panelist, *Prejudice in ADR: Still a Problem in These Complex Times?* ABA Section of Dispute Resolution 20<sup>th</sup> Annual Spring Conference, Washington, DC, April 6, 2018.

Presenter, *Take it Like a Man!* University of Indiana-Bloomington, School of Public Environmental Affairs, Bloomington, IN, March 23, 2018.

Presenter, *Women in Negotiation*, 5<sup>th</sup> Annual CEWiT (Center of Excellence for Women in Technology) Summit, University of Indiana-Bloomington, Bloomington, IN, March 21, 2018.

Presenter, *Gender and Negotiation: What Do We Need to be Effective?* University of Indiana-Bloomington, Kelley School of Business, Bloomington, IN, March 21, 2018.

Presenter, *Gender and Negotiation: What About the Guys?* Beecroft Lecture, UNLV William S. Boyd School of Law, March 1, 2018.

Presenter, *Take it Like a Man!* Program on Negotiation Harvard Law School, Cambridge, MA, February 22, 2018.

Presenter, *What About the Boys*, AALS ADR 11<sup>th</sup> Annual Works-in-Progress Conference, Arizona State University School of Law, Phoenix, AZ, October 20, 2017.

Presenter, *DYNAD*, 3<sup>rd</sup> Annual Negotiation Institute, ABA Section of Dispute Resolution, Washington, DC, October 7, 2017.

Panelist, *Discussions in Dispute Resolution—Mediation*, SEALS 2017 Annual Meeting, Boca Raton, FL, July 31-August 6, 2017.

Panelist, *Discussions in Dispute Resolution—Negotiation*, SEALS 2017 Annual Meeting, Boca Raton, FL, July 31-August 6, 2017.

Panelist, *Discussions in Dispute Resolution—Arbitration*, SEALS 2017 Annual Meeting, Boca Raton, FL, July 31-August 6, 2017.

Panelist, *Discussions in Dispute Resolution—Dispute Resolution Policy*, SEALS 2017 Annual Meeting, Boca Raton, FL, July 31-August 6, 2017.

Panelist, *Is a “Grand” Unified Negotiation Theory Desirable—and Possible?* 30<sup>th</sup> Annual Conference of the International Association for Conflict Management—IACM Conference, Berlin, Germany, July 9-12, 2017.

Panelist, *Systems Analysis as Applied to the Field of Dispute Resolution*, ABA Section of Dispute Resolution 19<sup>th</sup> Annual Spring Conference, San Francisco, CA, April 22, 2017.

Panelist, *The New “Gold Standard” in Teaching ADR: Tools, Strategies, Practices*, ABA ADR Section of Dispute Resolution 19<sup>th</sup> Annual Spring Conference, San Francisco, CA, April 22, 2017.

Presented, *Negotiating While Female*, Southern Methodist University, Dedman School of Law 2017 ADR Symposium—Prejudice and Its Impact on ADR, Dallas, TX, February 17, 2017.

Presented, *What Difference Does Gender Difference Make in ADR*, 6<sup>th</sup> International Biennial on Negotiation, Novancia, Paris, France, November 17, 2016.

Presented, *Lawyers and Liars and Scribes, Oh My!* MULS ADR CLE Program Milwaukee, WI, April 15, 2016.

Panelist, *Teaching Beyond the Role Play*, ABA Section of Dispute Resolution 18<sup>th</sup> Annual Spring Conference, New York, NY, April 9, 2016.

Presenter, *Dispute System Design: Justice, Accountability and Impact*, Minneapolis, MN, November 13, 2015.

Presenter, *Negotiation Origami*, AALS ADR 9<sup>th</sup> Annual Works-in-Progress Conference, Texas A&M University School of Law, Dallas, TX, October 23, 2015.

Keynote Speaker, *Negotiating with the Dangerous*, Fordham Law School’s 9<sup>th</sup> Dispute Resolution Society Symposium, New York, NY, October 5, 2015.

Panelist, *ADR in Faculty Governance and Change: What Works—If Anything—and What Doesn’t*, SEALS 2015 Annual Meeting, Boca Raton, FL, July 29-August 3, 2015.

Presenter, *How Being Angry Leads to Good Research*, ABA Section of Dispute Resolution 17<sup>th</sup> Annual Spring Conference, Seattle, WA, April 16-18, 2015.

Presenter, *Teaching Practical Negotiations*, ABA Section of Dispute Resolution 17<sup>th</sup> Annual Spring Conference, Seattle, WA, April 16-18, 2015.

Presenter, *Strategy Shaper*, Marquette University Law School, Milwaukee, WI, April 6, 2015.

Panelist, *Pracademics: The Ongoing Struggle to Connect Theory with Practice: Conversations About Future Directions in DR*, Journal on Dispute Resolution Symposium, The Ohio State University Law School, Columbus, OH, January 30, 2015.

Presenter, *Strategy Shaper*, Quinnipiac University School of Law, Hamden, CT, December 5, 2014.

Presenter, *What Difference Does Gender Make in ADR?* (with Carrie Menkel-Meadow), ABA Webinar, November 18, 2014.

Panelist, *Strategies for Balancing Our Love for Our Work and Our Life Outside the Academy*, SEALS 2014 Annual Meeting, Amelia Island Plantation, FL, August 1-7, 2014.

Panelist, *Canon of Negotiation*, 27<sup>th</sup> Annual Conference of the International Association for Conflict Management—IACM Conference, Leiden, the Netherlands, July 4-7, 2014.

Panelist, *What I'm Reading: Take 2*, ABA Section of Dispute Resolution 16<sup>th</sup> Annual Spring Conference, Miami, FL, April 2-5, 2014.

Presenter, *Making a Deal in Criminal Law*, ABA Section of Dispute Resolution 16<sup>th</sup> Annual Spring Conference, Miami, FL, April 2-5, 2014.

Presenter, *Women in Dispute Resolution: Practice Snapshot Survey and Report*, ABA Section of Dispute Resolution 16<sup>th</sup> Annual Spring Conference, Miami, FL, April 2-5, 2014.

Presenter, *A Window into the Future: Adding Mediation to the Process Choices In Global Investment Disputes, Introduction to the Topic & Case Studies*, ABA Section of Dispute Resolution 15<sup>th</sup> Annual Spring Conference, Chicago, IL, April 3-7, 2013.

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Presenter, *The Little Known Professor Fisher: The Path to a Life in Dispute Resolution*, Harvard Negotiation Law Review Symposium Ideas and Impact: Roger Fisher's Legacy, March 2, 2013.

Panelist, *Dispute System Design, Investor Arbitration, and Error Correction*, Penn State--The Dickinson School of Law, ADR Symposium The Role of the Courts: Judicial Review of Arbitral Award and Mediated Settlement Agreements, February 22, 2013.

Presenter, *Negotiation Barometry: A Dynamic Measure of Conflict Management Style* (with Jennifer Gerarda Brown), AALS Section of Dispute Resolution 6th Annual Works-in-Progress Conference hosted by The Ohio State University Moritz College of Law, Columbus, OH, November 9-10, 2012.

Presenter, *Women in ADR*, ABA Section of Dispute Resolution 14<sup>th</sup> Annual Spring Conference, Washington, DC, April 18-22, 2012.

Presenter, *Getting Engaged: Learning Conflict Theory and Practice Through Kinesthetic Experience*, ABA Section of Dispute Resolution 14<sup>th</sup> Annual Spring Conference, Washington, DC, April 18-22, 2012.

Presenter, *Approaches to Scholarship in ADR*, ABA Section of Dispute Resolution 14<sup>th</sup> Annual Spring Conference, Washington, DC, April 18-22, 2012.

Keynote Speaker, *Foreclosure Dispute Resolution: Learnings from Around the Country, with Focus on the Milwaukee Foreclosure Mediation Program* with Keith Seat for the Foreclosure Symposium sponsored by RESOLVED: JOURNAL OF ALTERNATIVE DISPUTE RESOLUTION and the Center for Dispute Resolution at the Charleston School of Law Charleston, SC, March 23, 2012.

Presenter, *Labels Suck*, Washington University Scholarship Roundtable on New Directions in Negotiation and ADR, St. Louis, MO, December 1-2, 2011.

Presenter, *Show ME the Money!*, Penn State University, Harrisburg, PA, November 9, 2011.

Presenter, *Culture, Religion and Conflict Resolution: What's Identity and Faith Got To Do With It?*, Cardozo Journal on Conflict Resolution Symposium, Benjamin N. Cardozo School of Law, New York, NY, November 8, 2011.

Presenter, *How to Teach and Write About Cross-Cultural Ethics in an Informative, Non-Judgmental Way*, 2011 AALS Works in Progress Conference, Creighton University School of Law The Werner Institute, Omaha, Nebraska, November 4, 2011.

Presenter, *Teaching Law School ADR Classes*, Pepperdine School of Law Straus Institute for Dispute Resolution, Malibu, CA, June 21-22, 2011.

Presenter, *Mediating the American Dream: Marquette University Law School and the Milwaukee Foreclosure Mediation Program* (with Natalie Fleury), ABA Section of Dispute

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Resolution 13<sup>th</sup> Annual Meeting, Denver, Colorado, April 13-17, 2011.

Presenter, *Negotiation and Gender: No Big Deal for Lawyers*, UCLA Law School, Los Angeles, CA, February 24, 2011.

Presenter, *The Application of Dispute System Design Principles and Procedural Justice Theories to the Potential Use of Mediation in the Investor-State Context* (with Nancy Welsh), University of Minnesota-American Society of International Law Conference on International Economic Law, November 19-20, 2010.

Presenter, *Bargaining in the Shadow of International Law*, International Biennale on Commercial Negotiation, Negocia School of Business, Paris, France, November 17, 2010.

Presenter, *Why We Negotiate?* 4<sup>th</sup> Annual Works-In-Progress Conference, University of Oregon Law School, October 15-16, 2010.

Panelist, *Enhancing the Calibration of Negotiation Skills Training Impact*, 23<sup>rd</sup> Annual IACM Conference, Boston, MA, June 24-27, 2010.

Panelist, *Attorney Negotiation Ethics and the Real World*, ABA Section of Dispute Resolution 12<sup>th</sup> Annual Meeting, San Francisco, CA, April 7-10, 2010.

Presenter, *Teaching the ADR Survey Course: Challenges and Innovations*, ABA Section of Dispute Resolution 12<sup>th</sup> Annual Meeting, San Francisco, CA, April 7-10, 2010.

Presenter, *Legal Educators Colloquium: Law Professors' Shoptalk Forum: Revisiting Core Concepts—Negotiation Approaches*, ABA Section of Dispute Resolution 12<sup>th</sup> Annual Meeting, San Francisco, CA, April 7-10, 2010.

Panelist, *Joint Symposium on International Investment Law and Alternative Dispute Resolution (ADR)*, Washington and Lee University School of Law, Lexington, VA, March 29, 2010.

Presenter, *Mediating the American Dream: Marquette University Law School and the Milwaukee Foreclosure Mediation Program*, The Saltman Center for Conflict Resolution at the William S. Boyd School of Law at UNLV, A Conference on Conflict Resolution and the Economic Crisis, Las Vegas, NV, February 12, 2010.

Presenter, *Facebook & Electronic Communications: Ethics for Lawyers*, Association for Women Lawyers, Milwaukee, WI, November 20, 2009.

Presenter, *The Psychology of Negotiation*, ABA 2009 Annual Meeting, Chicago, IL, July 30-August 4, 2009.

Presenter, *The Law of Dispute Resolution (and Idea for How to Teach It)*, ABA Section of Dispute Resolution 11<sup>th</sup> Annual Meeting, New York, NY, April 15-18, 2009.

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Panelist, *The Cleopatra Syndrome: Golda, Indira, Bella, Shirley, Margaret, Geraldine and Hillary —Educating Women for Leadership Roles in the 21<sup>st</sup> Century*, American Association of Law Schools Annual Meeting, San Diego, CA, January 9, 2009.

Panelist, *Envisioning Dispute Resolution in 2050 (or Even 2025) and Preparing Our Students for It*, American Association of Law Schools Annual Meeting, San Diego, CA, January 9, 2009.

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Panelist, *What the Normalization of Adjudication in International Governance Regimes Means for Dispute Resolution*, NYU Law Review Symposium, New York, NY, October 29, 2008.

Presenter, *Telephone Mediation*, Alternative Dispute Resolution Works-in-Progress Conference, Arizona State University, Tempe, AZ, October 24-25, 2008.

Presenter, *Teaching Second Generation Negotiation*, ADR Center, Rome, Italy, May 27-30, 2008.

Presenter, *Teaching Dispute Resolution with Videogames*, ABA Section of Dispute Resolution 10<sup>th</sup> Annual Meeting, Seattle, WA, April 4-5, 2008.

Presenter, *Dispute Systems Design: International Challenges*, Harvard Negotiation Law Review Symposium, Cambridge, MA, March 7-8, 2008.

Presenter, *Lessons for Mediators from the NEGOTIATOR'S FIELDBOOK*, Advanced Mediation and Advocacy Skills Institute, ABA Section of Dispute Resolution, San Antonio, TX, October 2007.

Presenter, *Human Rights and Restorative Justice*, Marquette University Human Rights Initiative Inaugural Conference—America, Human Rights and the World, Milwaukee, WI, September 2007.

Panelist, *Plea Bargaining: Is This Really Bargaining in the Shadow of the Law?*, ABA Section of Dispute Resolution 9<sup>th</sup> Annual Meeting, Washington, DC, April, 2007.

Panelist, *Dispute Resolution in Action: Examining the Reality of Employment Discrimination Cases*, Association of American Law Schools Annual Conference, Washington, DC, January 2007.

Presenter, *When a Deal is in Sight*, Wisconsin Association of Mediators' 15<sup>th</sup> Annual Conference On Emerging Issue in Mediation, Madison, WI, November, 2006.

Panelist, *International Human Rights Panel Discussion*, Healing After Political Violence International Restorative Justice Conference, Milwaukee, WI, November 2006.

Panelist, *Framing Disputes Through a Socio-legal Lens*, Midwest Law and Society Retreat, Madison, WI, September 2006.

Panelist, *Other Countries, Other Customs: Sagas, Cultural Obstacles and Lessons*, ABA Section of Dispute Resolution 8<sup>th</sup> Annual Meeting, Atlanta, GA, April 2006.

Presenter, *Negotiation Behavior in Practice*, UNLV Saltman Center, Las Vegas, NV, January 2006.

Panelist, *Integrating ADR into Law School Curricula: The Example of Family Law*, Association of American Law Schools Annual Conference, Washington, DC, January 2006.



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Presenter, *The Marginalization of Conflict Management: Or Why Don't They Listen to Us?*,  
Chambre de Commerce et D'Industrie de Paris 2<sup>nd</sup> Biennale Internationale de la Négociation Paris,  
France, November, 2005.

Presenter, *Lost in Translation: What We Didn't Know We Needed to Know from Other Disciplines*,  
Harvard PON and ESSEC IRENE Special Conference on New Trends in Negotiation Teaching:  
Toward a Trans-Atlantic Network Paris-Cergy, France, November 2005.

Presenter, *What We Don't Know We Needed to Know*, Wisconsin Association of Mediators' 14<sup>th</sup>  
Annual Conference on Emerging Issues in Mediation, Madison, WI, November 2005.

Panelist, *Power, Politics and the Marginalization of Conflict Management*, The International  
Association for Conflict Management (IACM) 18<sup>th</sup> Annual Conference, Seville, Spain, June 2005.

Presenter, *Metaphor and the "Canon of Negotiation"*, The International Association for Conflict  
Management (IACM) 18<sup>th</sup> Annual Conference, Seville, Spain, June 2005.

Presenter, *Mediator Credentialing as Seen by the ABA*, Wisconsin State Bar Annual Convention,  
Milwaukee, WI, May 2005.

Presenter, *Looking Beyond and Pushing the Limits: New Thinking for Our Field*, ABA Section of  
Dispute Resolution 7<sup>th</sup> Annual Meeting, Los Angeles, CA, April 2005.

Presenter, *Certification in the Mediation Arena*, ABA Section of Dispute Resolution 7<sup>th</sup> Annual  
Meeting, Los Angeles, CA, April 2005.

Presenter, *Legal Educator's Colloquium: What Can Other Sciences/Professions Teach Us About  
ADR and What Can We Do With These Insights in Our Classrooms*, ABA Section of Dispute  
Resolution 7<sup>th</sup> Annual Meeting, Los Angeles, CA, April, 2005.

Presenter, *Interdisciplinary Research Design Workshop: Negotiation Under Extreme Pressure*,  
International Association for Conflict Management Annual Conference, Pittsburgh, PA, June 2004.

Presenter, *Negotiation as One of Many Tools for Addressing Large-Scale Conflict*, Law & Society  
Association, Chicago, IL, May 2004.

Presenter, *What Did We Get? Creating a Canon of Negotiation*, Law & Society Association,  
Chicago, IL, May 2004.

Presenter, *Negotiation Effectiveness: Is It the Words We Use? The Meaning We Intend? Or Who's  
Speaking That Counts*, ABA Section of Dispute Resolution 6<sup>th</sup> Annual Meeting, New York, NY,  
April 2004.

Coordinator, *The Emerging Inter-Disciplinary Canon of Negotiation*, Marquette University Law  
School, Milwaukee, WI, November 2003.

Presenter, *Teaching about Negotiation Styles*, ABA Section of Dispute Resolution 5<sup>th</sup> Annual Meeting, San Antonio, TX, March 2003.

Keynote, *Effective Negotiation Techniques*, 7<sup>th</sup> Annual Alabama Conference on Dispute Resolution, February 2003.

Presenter, *Globalization and Dispute Resolution*, AALS Annual Meeting Workshop on Dispute Resolution, Washington, DC, January 2003.

Presenter, *Challenging Mediation's Teaching Models*, Wisconsin Association of Mediators' 11<sup>th</sup> Annual Conference on Emerging Issues in Mediation, Madison, WI, November 2002.

Presenter, *Terrorism and International Law*, University of Wisconsin-Waukesha, Waukesha, WI, March 2002.

Presenter, *Theory to Practice: Using Research Findings (or not) to Train Mediators*, Wisconsin Association of Mediators' 10<sup>th</sup> Annual Conference on Emerging Issues in Mediation, Madison, WI, November 2001.

Panelist, *Simulation: International Law and Military Decisionmaking*, The American Society of International Law – International Economic Law Group, Washington, DC, April 2001.

Coordinator, *Student—Faculty Symposium*, Wisconsin Association of Mediators' 9<sup>th</sup> Annual Conference on Emerging Issues in Mediation, Madison, WI, November 2000.

Presenter, *Translating Theory to Practice*, Wisconsin Association of Mediators' 9<sup>th</sup> Annual Conference on Emerging Issues in Mediation, Madison, WI, November 2000.

Panelist, *Institutional Concerns of an Expanded Trade Regime: Where Should Global Social and Regulatory Policy be Made?* World Trade Organization and the Structure of Global Governance, Widener University School of Law, Wilmington, DE, October, 2000.

Panelist, *ADR in the U.K. and the U.S.: A Comparative Analysis of Alternative Dispute Resolution Systems*, American Bar Association Annual Meeting, London, England, July 2000.

Panelist, *Effective Teaching Strategies for "Traditional" Dispute Resolution Classes*, ABA Section of Dispute Resolution 2<sup>nd</sup> Annual Meeting, San Francisco, CA, April 2000.

Panelist, *Dispute Resolution for Artists Claims at the National and International Level*, ADR by the Bay: The Golden Gate to Collaborative Problem-Solving, Annual ABA Section of Dispute Resolution Annual Meeting, San Francisco, CA (April 2000).

Presenter, *Cooperative v. Competitive Negotiation Styles: An Empirical Update*, Quinnipiac-Yale Dispute Resolution Workshop, Hamden, CT (February 2000).

Commentator, *Interfaces: From International Trade to International Economic Law*, The American Society of International Law-International Economic Law Group, Washington, D.C., February 2000.

Presenter, *Everything You Always Wanted to Know About Lawyers, Negotiation and Mediation... But Were Afraid to Ask*, Wisconsin Association of Mediators' 8<sup>th</sup> Annual Conference on Emerging Issues in Mediation, Madison, WI, November 1999.

Panelist, *Evaluating Mediation from All Sides of the Table*, Wisconsin Association of Mediators' 8<sup>th</sup> Annual Conference on Emerging Issues in Mediation, Madison, WI, November, 1999.

Panelist, *Mediating When There Is Violence: Could We? Should We?*, Wisconsin Association of Mediators' 7<sup>th</sup> Annual Conference on Emerging Issues in Mediation, Madison, WI, November, 1998.

Presenter, *Democracy and Dispute Resolution*, Linkage as Phenomenon: An Interdisciplinary Approach Workshop, The American Society of International Law—International Economic Law Group, Washington, D.C., December 1997.

Presenter, *Coping with International Conflict*, Wisconsin Association of Mediators' 6<sup>th</sup> Annual Conference on Emerging Issues in Mediation, Madison, WI, November 1997.

Presenter, *Dispute Resolution in International Organizations*, Washington-Interest-in-Negotiation-Network, School of Advanced International Studies, Johns Hopkins University, Washington, D.C., January 1996.

### **RECENT PROFESSIONAL PRESENTATIONS**

Presenter, *Sacred Empowerment: Negotiation Training*, Women's Rabbinic Network Annual Retreat, June 6-7, 2023

Presenter, *Negotiation Training*, Yale School of Medicine, Janeway Society, May 28, 2023

Presenter, *Dispute Prevention and Relationship Management Training*, CPR, Nov 10-12, 2022.

Keynote, *Training Luncheon, Negotiation Effectiveness*, American College of Neuropsychopharmacology Annual Meeting, San Juan Puerto Rico, December 6, 2021.

Presenter, *Negotiation Workshop*, Career Development Institute for Psychiatry for University of Pittsburgh and Stanford University (virtual) April 12, 2021.

Presenter, *Negotiation Workshop*, Career Development Institute for Psychiatry for University of Pittsburgh and Stanford University, Stanford, CA, April 17, 2019.

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Presenter, *The Compensation Conversation*, Leadership Academy for Women in Digital Media, The Poynter Institute, Annual Women in Digital Media Symposium, St. Petersburg, FL, April 1, 2019.

Presenter, *Smart & Savvy: Negotiation Strategies in Academia*, Midwest Nursing Research Society 43<sup>rd</sup> Annual Research Conference, Kansas City, MO, March 28, 2019.

Presenter, *Smart & Savvy: Negotiating Your Future*, American Association of Directors of Psychiatric Residency, San Diego, CA, February 28, 2019.

Presenter, *Negotiation—Mitigating Implicit Bias: Tools for Neuroscientists*, Society for Neuroscience Virtual Conference, Webinar, January 24, 2019.

Keynote, *What's Sex Got to do With it? Effective Negotiation Skills for All*, 25<sup>th</sup> Annual ADR Institute and 2018 Neutrals' Conference, Atlanta, GA, December 7, 2018.

Presenter, *Negotiation Skills: Adding to Your Toolbox*, 25<sup>th</sup> Annual ADR Institute and 2018 Neutrals' Conference, Atlanta, GA, December 7, 2018.

Presenter, *The Compensation Conversation*, Leadership Academy for Women in Digital Media, The Poynter Institute, Annual Women in Digital Media Symposium, St. Petersburg, FL, November 3, 2018.

Presenter, *Negotiation Origami: Five Key Skills to Improve Your Negotiation Effectiveness*, 2018 Wisconsin Solo & Small Firm Conference, Wisconsin Dells, WI, October 25, 2018.

Presenter, *Smart & Savvy: Negotiation Strategies*, NIMH Intramural Research Program Office of Fellowship Training, Bethesda, MD, October 15, 2018.

Presenter, *Negotiation Skills Training*, Illinois Second District Appellate Court Conference, Lake Geneva, WI, May 10, 2018.

Presenter, *Negotiation Styles: Knowing the Common Denominator in Each Negotiation*, Neuroscience Training Program University of Wisconsin-Madison, Madison, WI, May 8, 2018

Presenter, *The Compensation Conversation*, Leadership Academy for Women in Digital Journalism, The Poynter Institute, Webinar, March 21, 2018.

Presenter, *Women & Negotiation*, Women's Leadership Symposium: New York, The Poynter Institute, New York, NY, March 5, 2018.

Presenter, *Getting to Yes: Secrets to Successful Negotiation*, 2017 State Bar of Wisconsin Solo & Small Firm Conference, Wisconsin Dells, WI, October 28, 2017.

Panelist, *Women's Leadership Panel*, PricewaterhouseCoopers, LLP, Milwaukee, WI, October 5,

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2017.

Presenter, *Negotiation Workshop*, Society of OB/GYN Hospitalists Annual Clinical Meeting, New Orleans, LA, September 24, 2017.

Presenter, *Navigating Career Paths & Leadership for Women in Academia*, Max Planck Institute for Human Cognitive and Brain Sciences, Department of Neurology, Leipzig, Germany, July 7, 2017.

Keynote, *Women's Luncheon, Negotiating for Success in Academic Careers*, American College of Neuropsychopharmacology Annual Meeting, Hollywood, FL, December 6, 2016.

Presented, *Women Don't Negotiate and Other Similar Nonsense*, TEDx Oshkosh, Oshkosh, WI (available at <https://www.youtube.com/watch?v=jFX1wAOv724>) October 31, 2016. (over 23,000 views as of 8/2021)

## **VOLUNTEER POSITIONS**

### United Way

Member, Women's Leadership Council, 2019-2023  
Member, Partnership Milwaukee, 2018-2019

### Sojourner Family Peace Center

Development Chair, 2020-2022  
Board Member, 2019- Present  
Campaign Cabinet, 2018-Present

### Sculpture Milwaukee

Board Member, 2019-2023

### American Bar Association Dispute Resolution Magazine

Co-Chair, Editorial Board, 2014-2021

### Saltman Center in Conflict Resolution at UNLV Boyd School of Law

Member, Board of Advisors, 2013-Present

### Milwaukee Jewish Federation

Milwaukee Jewish Foundation Board Chair, 2021-present  
Member, Board of Directors, 2001-Present  
Board Chair, 2016-2018  
Campaign Chair, 2013-2016  
Campaign Chair, Women's Philanthropy, 2008-2010  
Member, Women's Division Executive Committee, 2004-2016  
Member, Executive Committee, 2003-2016  
President, Women's Philanthropy, 2012-2013  
Chair, Women's Division Leadership Academy, 2001-2003

### Jewish Federation of North America

Member, Board of Directors, 2018-2023  
Co-Chair, National Women's Philanthropy Heart to Heart 7 Mission to Israel, 2016  
Co-Chair, National Women's Philanthropy Lion of Judah Endowment, 2011-2013  
Chair, Lion of Judah Endowment, National Young Leadership Cabinet, 2006-2007  
Chair, First Year Class National Young Leadership Cabinet, 2002-2003